CERTKILLERS

Cisco

650-303

PASCERSE - Cisco SaaS Conferencing and(R) EIM Resale ATP for the SE

Answer: B

QUESTION: 49
You are setting up a deployment option for your customer to integrate Cisco Unified MeetingPlace and Cisco WebEx conferencing. Your customer currently uses MeetingPlace and is interested in using it for audio portion of conferencing. What do you offer as a requirement?

A. reservationless Cisco Unified MeetingPlace audio
B. Cisco Unified MeetingPlace 7.0
C. reservationless Cisco Unified MeetingPlace video
D. Cisco Unified MeetingPlace 6.0+

Answer: B

QUESTION: 50
When businesses subscribe to and use SaaS solutions, they expand customer relationships and improve productivity. Which two options do the SaaS solutions eliminate the need for in an organization? (Choose two.)

A. localized firewall configuration
B. typical daily upkeep and maintenance
C. additional hardware
D. remote web-based services
E. IT department
F. additional software

Answer: C, D

QUESTION: 51
Which statement best describes for a customer the on-premises solution integration that provides a single meeting stream to WebEx conferencing services?

A. Cisco WebEx integrates with Cisco IP phones, and users can view and join WebEx meetings directly from Cisco IP phones.
B. Cisco WebEx Connect integrates with IM clients and systems, but it may conflict with the routing of instant messages and exchanging of presence information.
C. Integration of the Salesforce.com Supportforce with the Cisco Support Center allows seamless trouble ticketing and cost-effective 24/7 customer support.
D. Cisco WebEx Node runs Cisco WebEx software that enables the module to act like a private extension of the Cisco Collaboration Cloud.

Answer: A

QUESTION: 52
Which two options are strategic elements that Cisco uses to meet market requirements? (Choose two.)

A. incorporating some social networking elements
B. secure intercompany communication
C. expanding collaboration to future devices
D. flexible consumption models
E. unified interface for collaboration and instant messaging

Answer: A, E

QUESTION: 53
Which question is the best to ask an executive sponsor of an organization when qualifying them for the Cisco WebEx service?

A. How important is a having a single provider of conferencing and audio services to your organization?
B. What is most important to you in deploying and managing an instant messaging experience?
C. How often do local employees travel with devices that are not supported by your IT department?
D. What is your vision for collaboration across your organization?

Answer: D

QUESTION: 54
What is the minimum number of invoices that the FTP Invoice delivery option can provide for partner and reseller accounts?

A. 5
B. 10
C. 15
D. 20

Answer: A

QUESTION: 55
Which item must a person provide to enter a secure data center?

A. valid ID
B. physical key
C. ID and fingerprint
D. retinal scan

Answer: C

QUESTION: 56
Where can you find updated documentation after a major release for Cisco Unified MeetingPlace?

A. SRND
B. DocWiki
C. Cisco WebEx University
D. Cisco WebEx Meeting Services Developer Portal

Answer: B